

BUSINESS VALUATION SERVICES

SERVING YOUR NEEDS WITH INTEGRITY AND OBJECTIVITY



VRAKAS/BLUM Vrakas/Blum's Business Valuation team of certified valuation professionals has developed the special expertise required to provide supportable business valuations. Affiliated with the accounting firm Vrakas/Blum, this business valuation firm brings the same quality and depth of personnel, superior resources, thoroughness, responsiveness and access to tax and accounting experts to the business valuation field.

Quality and Depth of Personnel

Valuation professionals should be able to demonstrate through education, training and experience, their knowledge and competence in valuing business enterprises. Of the utmost importance is one's affiliation with a recognized credentialing organization. Three members of our firm have obtained one or more business valuation credentials from the National Association of Certified Valuation Analysts (CVA) or the American Institute of Certified Public Accountants (ABV). The CVA and ABV are elite accreditations for CPAs who, through their extensive valuation training and continuing education, have the necessary background for providing business valuation services.

Superior Resources

We believe that access to resources is critical and thus we have a full valuation library consisting of the latest books and periodicals. Additionally, we subscribe to numerous databases and on-line search tools that allow us to perform procedures and research with the push of a button. Further, we are active



members of an affiliation of CPA firms that provides us access to CPA firms worldwide.

Thorough

The results of an inaccurate value determination, regardless of whether it is high or low, generally lead to undesirable consequences. Not only do we perform diligent analysis and obtain a thorough understanding of our clients business, our team approach and stringent review process provides for a thoroughly prepared and high quality valuation opinion. We take our profession seriously and have very high standards for the execution of our engagements.

Responsive

Responsiveness is key to client satisfaction and efficient workflow. Because of our commitment to our clients, and given the number of valuation professionals we have, we are proactive, and are able to be responsive to our clients' needs.

VRAKAS/BLUM



Access to Tax and Accounting Experts

We can draw upon our in-house expertise should a complex tax or accounting issue arise. With 9 shareholders and over 40 employees, we have ample resources to resolve the many business issues that companies may face.

Business Valuation Needs

Valuing a business is a complicated matter and our professionals have developed the special expertise required to provide supportable valuations.

Vrakas/Blum's Business Valuation team can provide you with an objective analysis of the current worth of a business. Specific situations in which an expertly established value is needed include...

- Estate and succession planning
- Divorce proceedings
- Shareholder disputes
- Economic damages litigation
- ESOP transactions
- Sale or purchase of a business
- Shareholder financial planning

There are various approaches used to value a business. The appropriate method depends upon your circumstances. Our professionals are familiar with the various options and are qualified to select the one that best meets your needs.

Our Strengths:

- Quality and depth of personnel
- Superior resources
- Thorough
- Responsive
- Access to tax and accounting experts



CERTIFIED PUBLIC ACCOUNTANTS & BUSINESS ADVISORS

INTEGRITY COUNTS IN A WORLD OF NUMBERS

Vrakas/Blum Business Valuation, Inc. Certified Valuation Professionals

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